



The secret to freedom and success.

Discussion Points

Many books have been written about the keys to success. There are many seminars that teach these same principles. So why do people still not find the success they desire? Could it be there are other forces at work that prevent you from finding the success you so richly deserve?

Do you want to outwit the devil in your life?

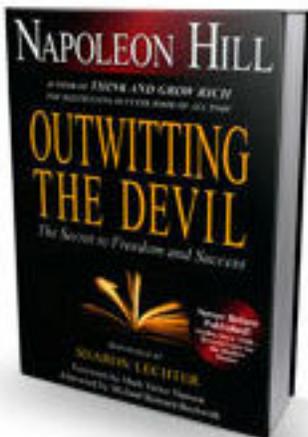
The following questions were designed to lead a discussion that may help identify the obstacles that may be holding you back.

1. In 1937, Napoleon Hill released his all-time bestselling book *Think and Grow Rich* which outlined the thirteen principles of success. It was the result of over 20 years of research where Hill interviewed the leaders of his time to synthesize a common philosophy of success.
 - a. Define what success would be in your own life.
 - b. Has there been a time in your life when nothing could stop you or get in your way? How did that feel?

2. Written by Hill in 1938, hidden from the public until this year and only known to exist by a handful of individuals, *Outwitting the Devil* identifies and confronts life's greatest obstacles – fear, procrastination, anger and jealousy – which stand in the way of success. The following questions create a discussion around these obstacles.
 - a. Given that the principles of success are now well documented, what do you think holds the majority of people back?
 - b. What has held or now holds you back from success?
 - c. Define some of the 'road blocks' or 'temporary defeats' you have experienced on your road to success? How did you overcome those obstacles?
 - d. Has there been a time that you have been your own worst enemy? Have you gotten in your own way?
 - e. Have you ever felt that there were forces outside of your control that held you back?
 - f. Describe what "victim" mentality means to you?
 - g. Fear is often used to motivate people - what impact does fear have on you?

- h. How did fear play a role in your childhood? At home, at school, or at church?
 - i. Have you ever reacted to a situation and surprised yourself by your reaction (not knowing where it came from)?
 - j. Have you ever talked yourself out of doing something that you knew was good for you? How did you justify it?
 - k. Have you ever felt there was an “inner voice” filling you with fear? Or enticing you to do something you know would be wrong? Where did it come from?
 - l. Have you ever felt your creativity squashed or stifled? What got in your way?
 - m. In contrast, have you ever had a “gut instinct” that saved the day or kept you from making a mistake?
3. Along with identifying life’s greatest obstacles in *Outwitting the Devil*, Napoleon Hill also reveals the seven principles that can help you conquer those obstacles and attain spiritual, physical and mental freedom.
- a. The first of those principles Hill defines is “Definiteness of Purpose”. Do you know your purpose? Will you share your purpose?
 - b. Another principle that Hill defines is learning from adversity. Can you share a time you went through a life change? Maybe it was a ‘wake-up call’ a ‘tap on the shoulder’ or a ‘slap in the face’.
 - c. If you could identify something that prevents you from creating the success you deserve, would you deal with it and conquer it?

In 1938, Napoleon Hill wrote *Outwitting the Devil* as a sequel to *Think and Grow Rich*. Despite his success as a published author, *Outwitting the Devil* was never released due to fears by his family that it was too controversial. While confrontational in nature, *Outwitting the Devil* challenges elements within politics, religion, public education as well as other societal issues that prevent people from reaching their greatest potential and provides solutions that are as relevant today as they were in 1938.



Outwitting the Devil is available in all major book stores or by visiting www.outwittingthediabol.com.

“Most real failures are due to limitations which men set up in their own minds.”

– Napoleon Hill